



Lotus Pharmaceutical

1H26 Financial Results

14 August 2026



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Except for historical information contained herein, the matters set forth in this presentation are forward looking statements that are subject to risks and uncertainties that could cause actual results to differ materially. These forward looking statements are not based on historical facts but rather on management's expectations regarding future growth, results of operations, performance, future capital and other expenditures, competitive advantages, business prospects and opportunities. Statements in this presentation about our future plans and intentions, results, level of activities, performance, goals or achievements or other future events constitute forward looking statements. Wherever possible, words such as "anticipate", "believe", "expect", "may", "could", "will", "potential", "intend", "estimate", "should", "plan", "predict", or the negative or other variations of statements reflect management's current beliefs and assumptions and are based on the information currently available to our management. **Investors are cautioned not to place undue reliance on these forward looking statements, which are made as of the date of this presentation** and we assume no obligation to update or revise any forward looking statements.

Agenda

1. 1H26 BUSINESS HIGHLIGHTS
2. 1H26 FINANCIAL RESULTS
3. LOTUS BUSINESS UPDATE



01

BUSINESS HIGHLIGHTS

Record Revenue in 1H 2026, Improved Second-Quarter Profitability

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Revenue

1H26 NT\$17,453m +84% YoY

2Q26 NT\$8,809m +2% QoQ



Adj. EBITDA¹

1H26 NT\$6,301m +50% YoY

2Q26 NT\$3,338m +13% QoQ



Adj. Net Profit²

1H26 NT\$1,492 m -42% YoY

2Q26 NT\$790m +13% QoQ



Adj. EPS²

1H26 NT\$5.74 -42% YoY

2Q26 NT\$3.04 +13% QoQ



YTD Business Update

- ✓ **R&D** 505(b)(2) NDA Filing for **Cabozantinib (LP757)** was accepted with PDUFA date of 23 December 2026
- ✓ **R&D** U.S. FDA Approval for First Generic **Baloxavir Marboxil Tablets**, a Generic Version of Xofluza®
- ✓ **BD** Acquisition agreement for **Uro-Vaxom** in Korea signed (May), began product distribution (Jul), MA transfer expected to be completed in Q4 26
- ✓ **BD** MFDS Approval of **SERPLUMA® (serplulimab)** for First-Line Treatment of ES-SCLC (July) for Korea
- ✓ **M&A** Acquisition of **Sandoz AG's Philippines** business completed in July

YTD PIPELINE UPDATES



* New in this quarter

**For B2B, "launch" refers to the initial product shipment to a partner; in-market launch timing is subject to local commercial arrangements.

Lotus Active Pipeline Projects Overview

7



Active Specialty Products with
135 projects targeting US\$125bn+ market

81%

Strong Competitive
Profile at Launch

46

Filed or Approved

Expected Launch Timeline



Near-term

2026-2028

50
Projects



Mid-term

2029-2031

49
Projects



Long-term

2032+

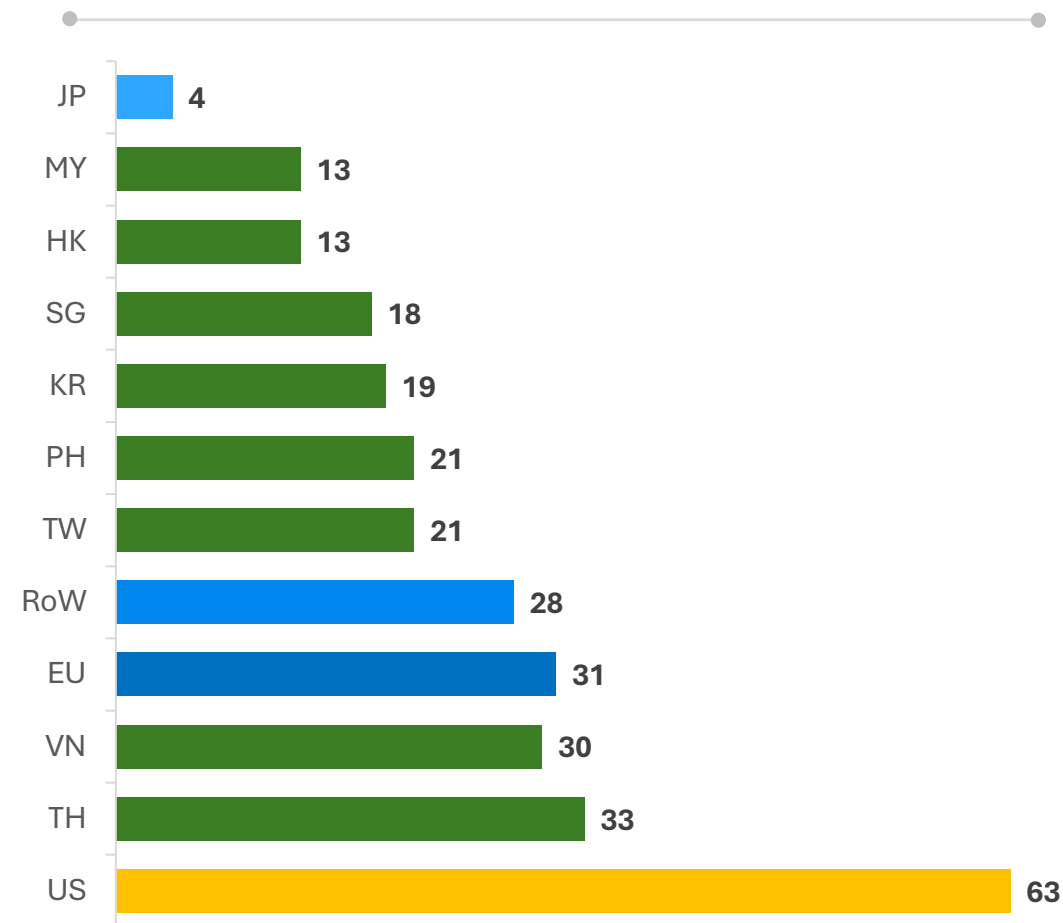
36
Projects



More than one-third of the projects are expected to launch between 2026 and 2028, supporting near-term growth

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Market Footprint



Selected High-Potential Pipeline Opportunities

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2026-2027



2028-2030

Project	Therapeutic Area	Regulatory Pathway	Target Market	Market Size* (USD)	Launch Profile	Status
 Project A	Anti-Infective	Generic (ANDA)	US	~\$3bn	Limited Competition	Filed
 Project B	Respiratory	Generic (ANDA)	US	< \$0.5bn	Limited Competition	Filed
 Project C	CNS	Generic (ANDA)	US	< \$0.5bn	First Wave	Filed
 Project D	CNS	505(b)(2)	US	New Market	Limited Competition	Filed
 Project E	CNS	505(b)(2)	US	New Market	Exclusivity-Protected	Filed
 VIZZ	Ophthalmology	NDA	KR, SEA	New Market	Exclusivity-Protected	Filed
 Project F	Oncology	Biosimilar (351(k))	US, KR, SEA	~\$20bn	First Wave	Under Development
 Project G	Cardiovascular	Generic (ANDA)	US, EU, ROW	~\$1bn	Exclusivity-Protected	Under Development
 Project H	Oncology	505(b)(2)	US, EU, ROW	~\$3bn	Limited Competition	Filed
 Project I	Immunology	Biosimilar (351(k))	US	~\$2bn	Limited Competition	Under Development
 Project J	Immunology	Biosimilar (351(k))	US	~\$1bn	Limited Competition	Under Development
 Project K	CNS	Generic (ANDA)	US	~\$1bn	First Wave	Under Development
 Project L	Metabolic / Endocrine	Generic (ANDA)	KR, SEA	< \$0.5bn	First Wave	Under Development
 Project M	CNS	505(b)(2) (Orphan Drug)	US	New Market	Exclusivity-Protected	Under Development

* Sourced from IQVIA



Note: Launch timing is subject to development progress, regulatory approval, and legal and market conditions.

Note 1: Exclusivity-protected = Anticipating regulatory, patent, or market exclusivity at launch (e.g. 180-day, orphan etc.); Limited Competition = 3 or fewer players at Lotus' launch (including Lotus); First Wave = One of the early entrants, with four or more players at launch;

02

FINANCIAL INFORMATION



1H26 Financial Results

(in NTD millions, except for EPS)

Key Financials

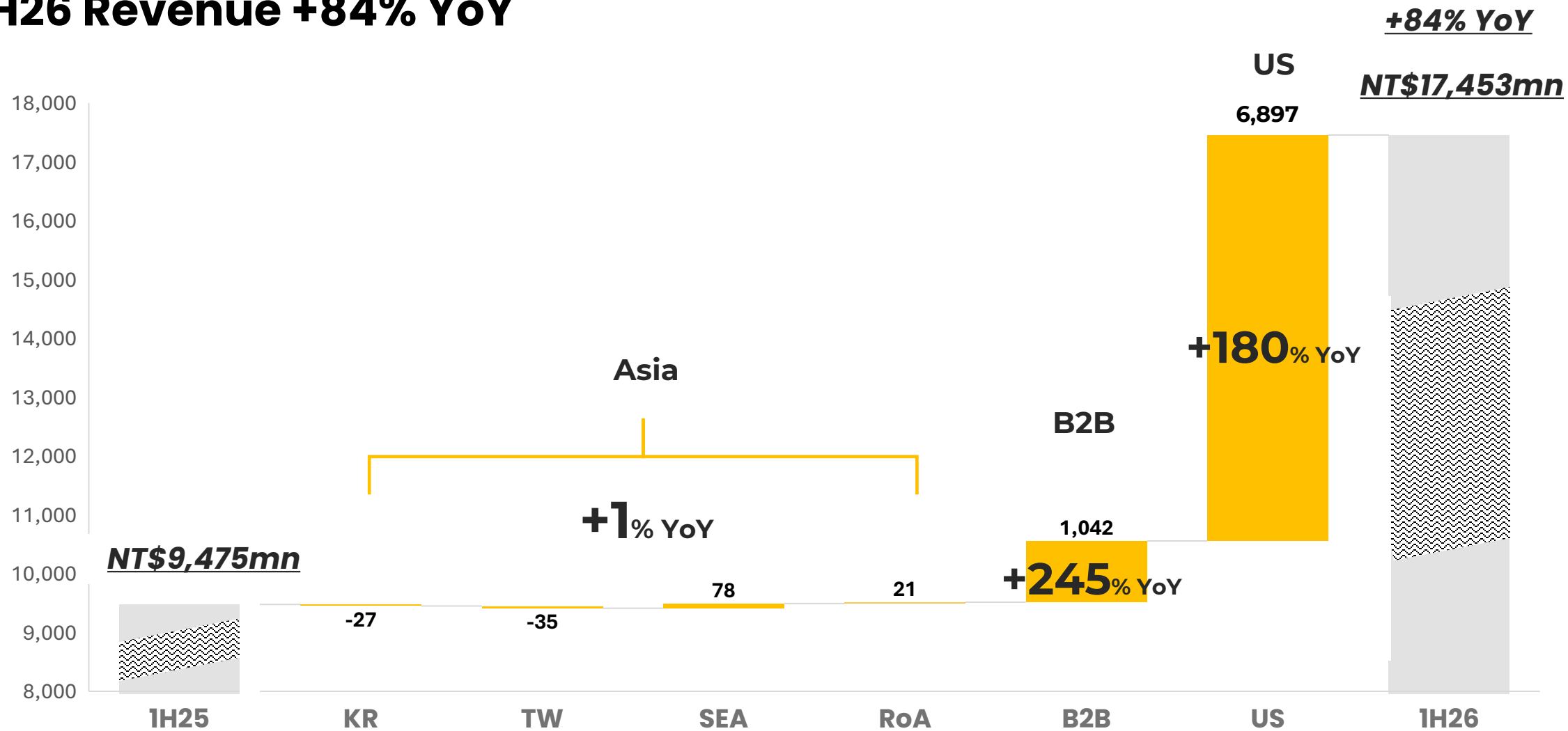
	1H 26	1H 25	YoY
Consolidated Revenue	17,453	9,477	+84.2%
Cost of Goods	(8,339)	(3,768)	121.3%
Gross Profit	9,114	5,708	+59.7%
<i>Margin %</i>	52.2%	60.2%	-8.0ppt
SG&A	(4,296)	(2,180)	+97.0%
R&D	(526)	(310)	+69.8%
Operating Expenses	(4,822)	(2,490)	+93.6%
Operating Income	4,292	3,218	+33.4%
<i>Margin %</i>	24.6%	34.0%	-9.4ppt
Non-OP			
Net of other gain/loss	(209)	(430)	-51.3%
Finance costs	(2,367)	(219)	+982.2%
Earnings Before Tax	1,716	2,570	-33.2%
Net Income	1,209	2,164	-44.1%
Basic EPS (NTD)	4.65	8.29	-43.9%
Adj. Net Income*	1,492	2,594	-42.5%
Adj. Basic EPS* (NTD)	5.74	9.94	-42.3%

* Adjusted for one-off tax items in 2026 and FX losses in 2025 and 2026

1H 26 Financial Highlights

- **Consolidated revenue increased by 84% YoY**, mainly driven by the acquisition of Alvogen and B2B sales
- **Gross margin of 52.2%, -8.0 pts YoY**, primarily reflecting changes in product mix. Gross margin improved sequentially in the second quarter (53.7%) compared with the first quarter (50.7%), reflecting a more favourable product mix.
- **Operating expenses increased by 94% YoY**, mainly due to the inclusion of Alvogen
- **Operating profit increased by 33% YoY** mainly driven by the acquisition of Alvogen and B2B sales
- **Non-operating expenses** of NT\$2,576m mainly from higher finance costs from the US, and foreign exchange losses resulting from the strengthening of the U.S. dollar during the period.
- **Reported Effective Tax** included one-off, non-recurring tax items, which temporarily increased the reported effective tax rate to 29.5% for the period, versus a normalized rate of 22.3%.
- **Adjusted Net Income of NT\$1,492m (-42.5% YoY) and EPS of NT\$5.74 (-42.3% YoY)** after adjusting for both the one-off tax item in 2026 and FX losses for 2025 and 2026.

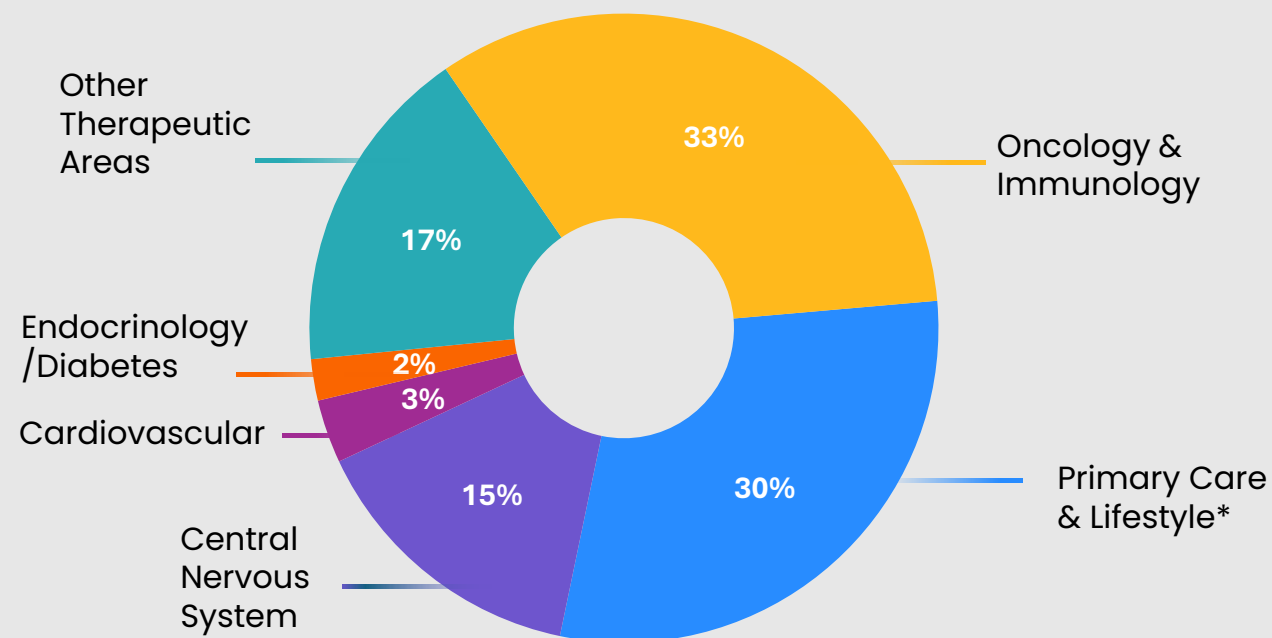
1H26 Revenue +84% YoY



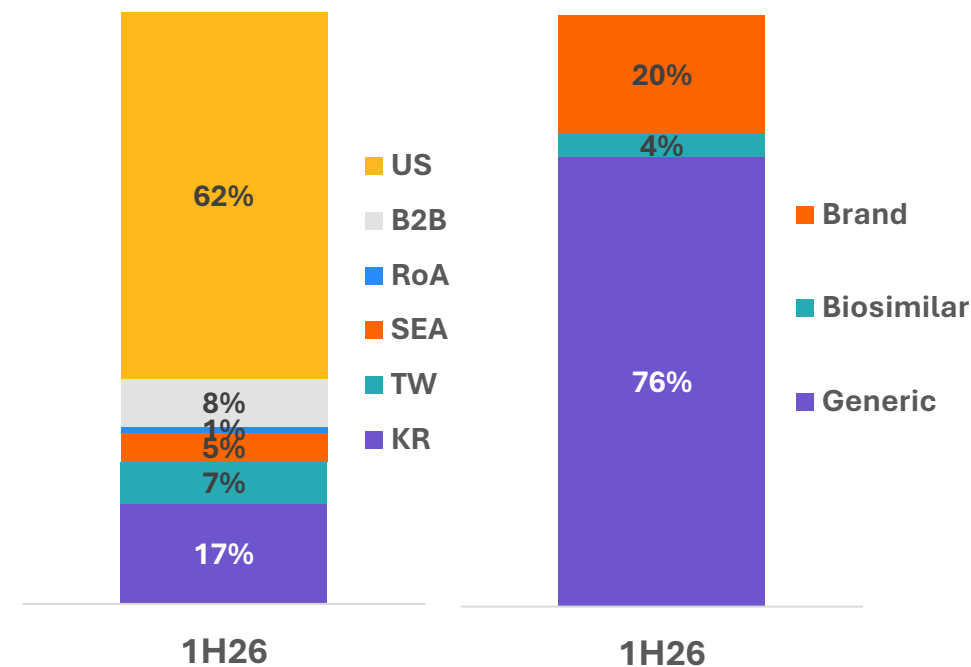
Diversification Across Therapies and Markets

Diversified Portfolio

YTD 1H26 Revenue Breakdown by TA

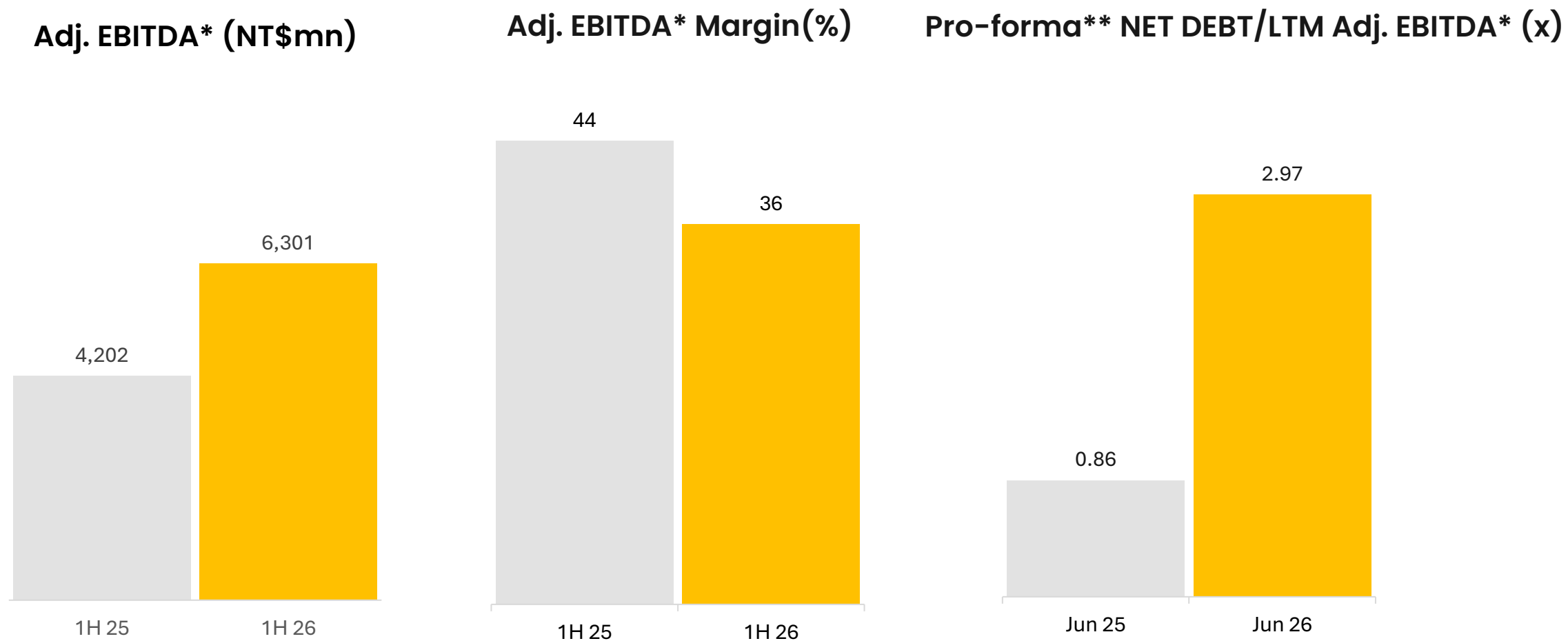


Revenue Breakdown



*Figures may not sum to 100 due to rounding.

Healthy Operating Cash and Moderate Leverage



03 BUSINESS UPDATE



Strong First-Half Foundation, Focused Execution Ahead



1

Strong First-Half Execution

Record revenue, strong operating performance and strategic progress

- Record 1H revenue, adj. EBITDA grew 50% YoY
- Multiple key milestones achieved across R&D, BD and M&A



2

Continued Execution Momentum

Focused on launches and further R&D / BD milestones

- Nintedanib and Enzalutamide supported B2B momentum; focused on next launches
- Continuing to advance R&D and BD milestones in 2H 2026



3

Capital Structure Optimization

Refinancing initiatives progressing to improve financial flexibility

- SFB approval secured for planned ECB issuance
- Continued focus on reducing finance costs and strengthening flexibility



4

Strong Near-to-Mid-Term Pipeline Visibility

Pipeline expected to support future growth beyond 2026

- More than one-third of active projects expected in 2026-28 launch window
- Selected high-potential opportunities provide clearer growth visibility



Focused execution to deliver sustainable growth and long-term value

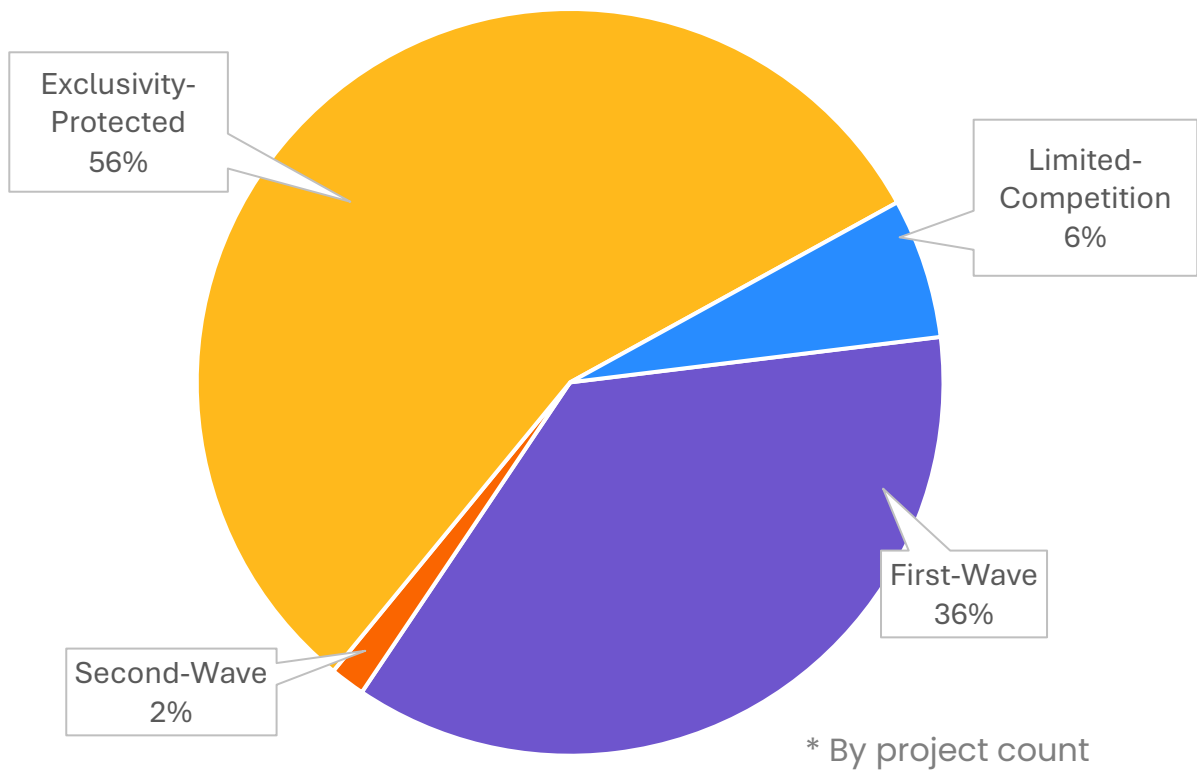
APPENDIX



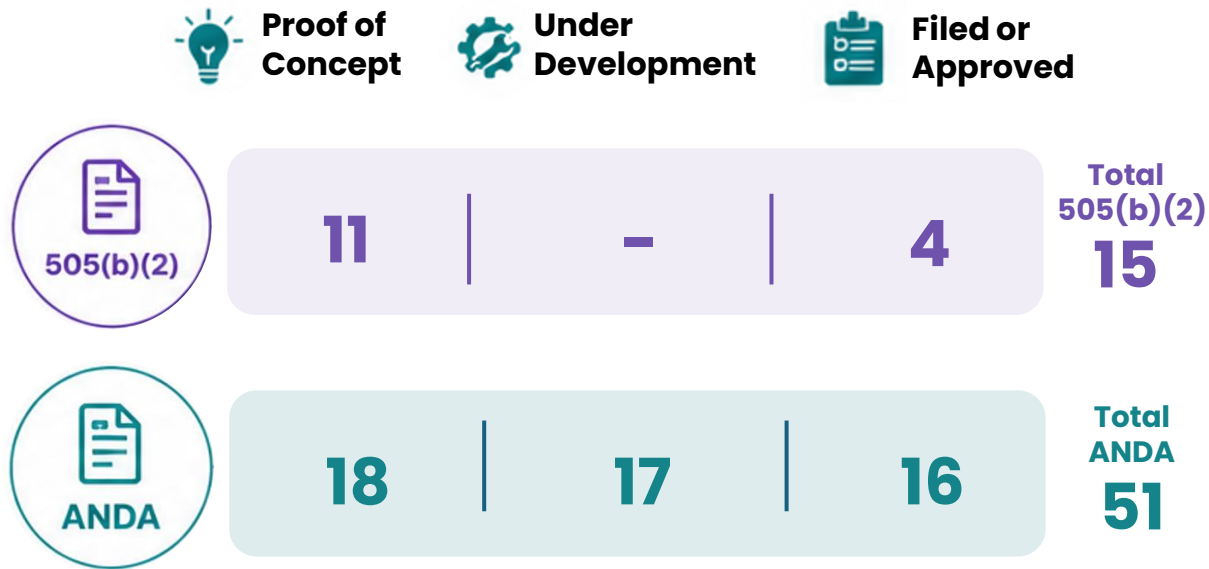
2026 YTD Pipeline Projects Highlights – R&D

66 projects targeting US\$58bn+ market

R&D Projects by Launch Profile¹



R&D Projects by Regulatory Pathway



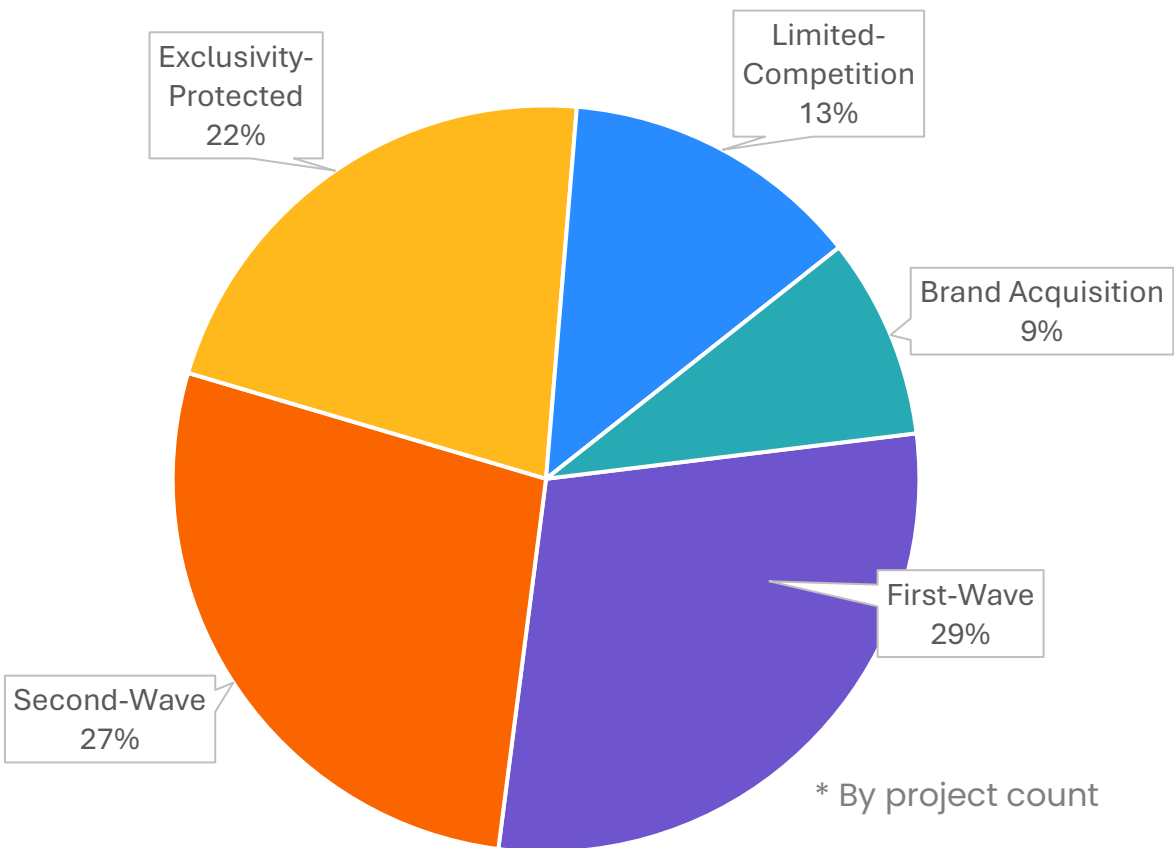
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Second Wave = Market entry following the first wave

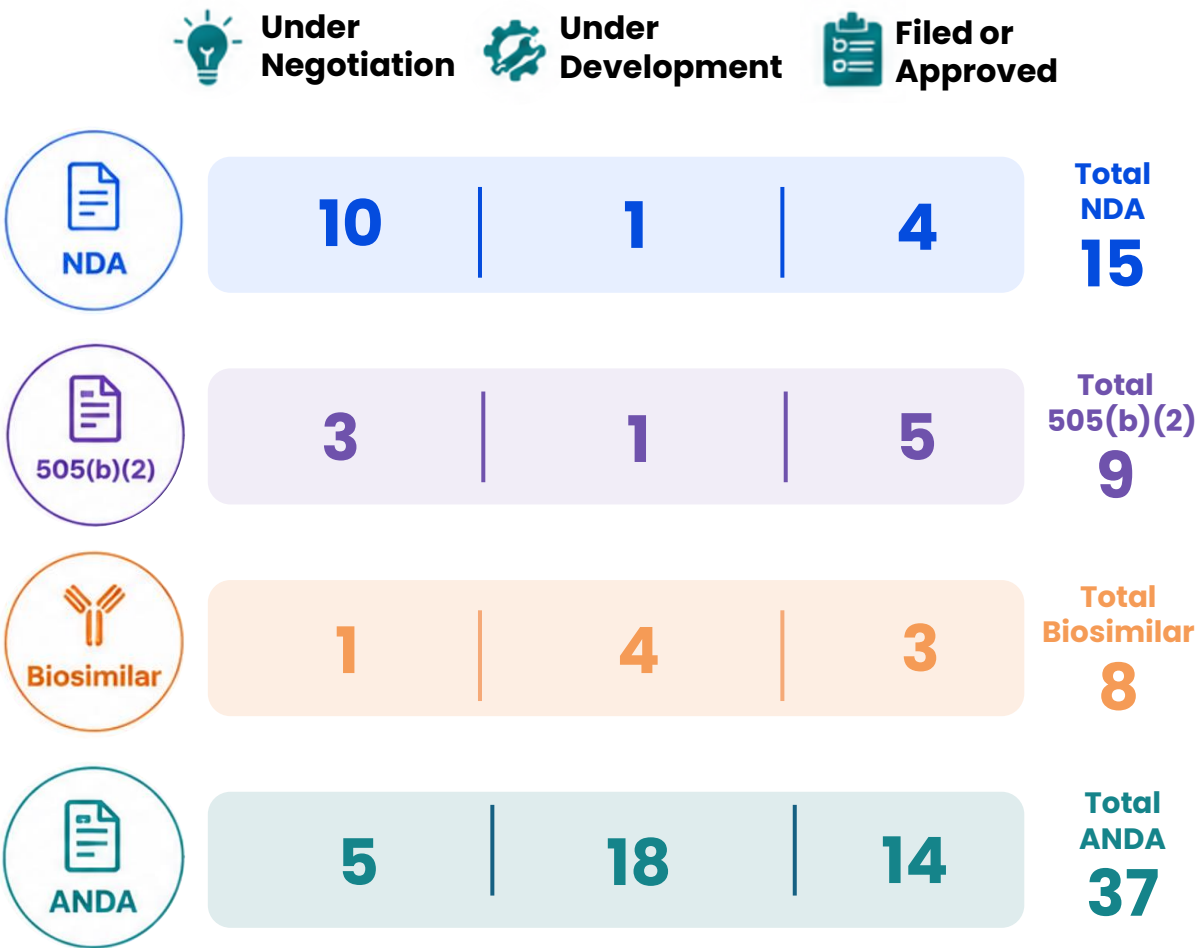
2026 YTD Pipeline Projects Highlights – BD

69 projects targeting US\$67bn+ market

BD Projects by Launch Profile¹



BD Projects by Regulatory Pathway



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An international pharmaceutical company with global presence, focused on commercializing novel and generic pharmaceuticals, offering patients better, safe and more accessible medicines



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